

## Message Text

SECRET

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70

ACTION SS-30

INFO OCT-01 ISO-00 SSO-00 NSCE-00 INRE-00 CIAE-00 (ISO) W

----- 010234

O 132000Z MAY 74

FM AMEMBASSY KINGSTON

TO SECSTATE WASHDC IMMEDIATE 4702

S E C R E T KINGSTON 1670

EXDIS; PASS OPIC

E.O. 11652: GDS

TAGS: EMIN, PINT, JM US

SUBJ: BAUXITE NEGOTIATIONS SITREP 45

1. GOVT'S PURPOSE IN CALLING THIS MORNING'S MEETING WITH INDUSTRY REPS WAS TO MAKE CLEAR THAT ITS WILLINGNESS TO ACCEPT 7.50 PERCENT OF THE PRICE OF PRIMARY METAL WAS RAISED AS A TENTATIVE POSSIBILITY IN THE LAST ROUND OF NEGOTIATIONS AND NOT A FIRM OFFER. THIS POSSIBILITY WAS LINKED TO THE NOTION OF BAUXITE AND NOT A CHANGE IN THE GOVT'S BASIC DEMAND FOR 8.75 PERCENT OF THE PRICE OF PRIMARY METAL. GOVT NEGOTIATORS SAID THEY WISHED TO CLARIFY THIS SO THAT THE INDUSTRY WOULD NOT FEEL THEY HAD BEEN NEGOTIATING IN BAD FAITH WHEN IT BECAME APPARENT THAT THE BASIC DEMAND FOR 8.75 PERCENT REMAINED UNCHANGED.

2. BEFORE GOVT MADE THE ABOVE EXPLANATION INDUSTRY REPS ADVANCED TWO REQUESTS. ONE WAS FOR A MEETING AS EARLY AS TOMORROW AFTERNOON BETWEEN PM MANLEY AND SUCH OF THE CHIEF EXECUTIVE OFFICERS OF THE ALUMINUM COMPANIES THAT COULD BE MARSHALLED IN KINGSTON BY THAT TIME. THE SECOND WAS FOR CONTINUED MEETINGS ON MORE OR LESS MECHANICAL ASPECTS OF ITS PROPOSALS ON THE ASSUMPTION THAT BASIC DIFFICULTIES OVER NUMBERS COULD BE RESOLVED. GOVT AGREED TO THE SECOND REQUEST WITHOUT DELAY AND, AFTER A BRIEF INTERVAL DURING WHICH PM MANLEY WAS CONTACTED, TO THE FIRST AS WELL.

IT NOW APPEARS THAT ONLY THREE CEOS WILL ATTEND TOMORROW AFTERNOON'S MEETING WITH THE PM NOW SCHEDULED FOR 5:00 PM. THEY ARE HARPER OF ALCOA, MEIER OF KAISER AND LEHMAN OF ALCAN, ALL OF

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WHOM ARE SCHEDULED TO ARRIVE IN KINGSTON BY EARLY AFTERNOON

TOMORROW.

3. PM INDICATED THAT HE WISHED TO HAVE THE MEETING NO LATER THAN 5 IN THE AFTERNOON BECAUSE HE HAS AN UNBREAKABLE COMMITMENT AT 7:00 PM (HIS RECEPTION FOR JAMAICAN CHIEFS OF MISSION ABROAD AND THE LOCAL DIPLOMATIC CORPS).

4. THIS ALLOWANCE OF TWO HOURS SUGGEST MORE THAN A PERFUNCTORY CONTACT WITH THE CEOS, HOWEVER, AND THAT SUBSTANTIVE DISCUSSIONS BETWEEN THEM AND PM CAN BE EXPECTED.  
HEWITT

NOTE BY OC/T: NOT PASSED OPIC.

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BAUXITE, MEETINGS, NEGOTIATIONS, MINING INDUSTRY, PROPOSALS (BID), METALS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 MAY 1974  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GarlanWA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974KINGST01670  
**Document Source:** CORE  
**Document Unique ID:** 00  
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**Film Number:** D740117-0234, D740118-0041  
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**Office:** ACTION SS  
**Original Classification:** SECRET  
**Original Handling Restrictions:** EXDIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** SECRET  
**Previous Handling Restrictions:** EXDIS  
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**Review Action:** RELEASED, APPROVED  
**Review Authority:** GarlanWA  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BAUXITE NEGOTIATIONS SITREP 45  
**TAGS:** EMIN, PINT, JM, US  
**To:** STATE  
**Type:** TE  
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